

"Industrial Ecology" Drives the Development of Service Outsourcing Industry

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While the world is still fending the deep impact of the global financial crisis, the outsourcing industry in China these days grabs a great deal of attention.

The Wuxi District, which is the main development region of service outsourcing industry in the city, has made great progress for the last seven months in this year, by having executed a total US\$296.8 million in revenue for the sector, while the offshore delivery contributed US\$170 million to the number. That takes up nearly 40% of total service outsource output for Wuxi and leads all other districts in the city.

Analysts of Wuxi new district said that the transfer to China is now accelerating for the global outsourcing service and the advantages of the second-tier cities under the international financial crisis had been fully apparent. And the key factor of the growth, the industrial ecology for high-end service industry development had been formed under the lead by advanced thinking.

Talents Part -- Even if only one person left after we trained up ten, this is also helpful for the industrial development.

"Three years ago, it was so hard for the enterprises to recruit 30 people. Now, even if we want to recruit 300 people, we already have a set of complete solutions," said by an executive in the software outsourcing industry who set up a new office in Wuxi new district.

The problem to the talents is very critical to the development of outsourcing service industry. However, three years ago, when the IBM practical talents training had been introduced to the new district and gained the funding supports, it made a big controversy.

The primary concern is if the talents will remain in the new district after the training? However, the first program of high-end talents training in outsourcing service verifies the excellence of the original vision. After the graduation of first group of talents in January of this year, 70% of them were hired by hiSoft Technology, BaseChina and other software companies.

"Even if only one left among 10 trained people, this still helps for the development of industry. The key point is to create an atmosphere for grouping all the talents together." The recognition of talents training is going to reunify in the new district. At present, apart from "academic training program," such as Science and Technology Vocational College, other third party training institutions as Microsoft and NIIT as well as those multi-level training system in enterprises are built up for talents gathering in outsourcing.